

Figure 8.3: Success Tool—*If-Then* Consequences Chart**Instructions:**

1. State the decision you are considering in the first column.
2. State the intended results of the decision in the second column.
3. List the possible consequences of the decision in the third column, thinking about the whole organization and its interdependent working parts.
4. Label each consequence as *positive (+)*, *negative (-)*, or *possible unintended (U)*.

Decision	Intended Results If the decision is made, then . . .	Possible Consequences