## REPRODUCIBLE

## **EMOTIONAL BOOKENDS**

Emotional bookends are the emotions we experience before and after an important decision. To avoid uncomfortable emotions, we often delay decisions or make decisions too quickly. But if we instead listen to our emotions—both those we currently feel and those we anticipate feeling later—they can help us make responsible decisions.

What decision do you have to make?	How does this decision make you feel?
What actions could you take?	How might each action make you feel?
Deflection	Questions
What did you notice during this process?	
What did you notice dailing this process.	
Do you have new ideas about your decision?	
Are there other decisions you may need to make?	

Source: Einhorn, C. S. (2022, September 9). Emotions aren't the enemy of good decision-making. Harvard Business Review. Accessed at https://hbr.org/2022/09/emotions-arent-the-enemy-of-good-decision-making on November 19, 2024.