

# REPRODUCIBLE

## Tool for Tracking Factors to Change a Staff Member's Mind

Staff Member: \_\_\_\_\_

Topic: \_\_\_\_\_

Technique	Date	Did it work?	If not, why not?
Reason			
Research			
Representational redescription			
Real-world events			
Resources and rewards			
Requirement			

*Source: Adapted from Gardner, H. (2006). Changing minds: The art and science of changing our own and other people's minds. Boston, MA: Harvard Business School Press.*