

Figure 5.3: Tool for Creating Data-Discussion Norms

Goals of Data Analysis	Avoid This	Try This (Norms)
Keep the focus on issues rather than people		
Engage people in an appreciative inquiry approach rather than a deficit approach to a situation		
Develop a plan of action that energizes and motivates people		

Source for protocol guidelines: Killion, J. (2008, February). Coaches help mine the data. Accessed at <https://learningforward.org/leading-teacher/february-2008-vol-3-no-5/focus-on-nsdcs-standards-coaches-help-mine-the-data> on November 19, 2019.